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Name of Company :	ManTech Information Technology Solutions.
Type of Company :	With limited liability (W.L.L).
Financials:	ManTech is a privately held company.
Physical Address :	Al Sadd Street- Al-Sadd Area, Doha – Qatar.
Postal Address :	P.O.Box 11747
Telephone :	+974 4444 6748
Fax :	+974 4444 6748
E-mail :	info@mantech-its.com
Website :	www.mantech-its.com
Company Business:	Value added reseller of accounting and business management software solutions.
President:	SHK. Hamad Bin Ali AL-THani
Areas of Expertise:	Accounting & Finance Sales Purchase Inventory Human Resources Custom Development with IT Sourcing Support Mobile Applications
Year established:	2008

# **II.** Strategic mission of the ManTech

#### Vision:

It is ManTech's vision to be the best business management software applications in the Middle East.

### Mission:

The ManTech mission is to enhance the productivity and profitability of our clients' businesses by providing them with expertise and best practices in the areas of top accounting and business management software applications.

# III. Services

## **Project Management**

The role of the Project Manager is to ensure that project deliverables are completed on time and on budget and in accordance with project requirements. Plans are developed, appropriate resources are assigned and actions coordinated. Progress is monitored to ensure that the system is implemented in a controlled manner and to plan.

Key Project Manager Responsibilities include:

**To plan and manage the project** 

Identify all phases of the project and the associated tasks

Assign appropriate resources

To drive the project in line with agreed plans

Ensure activities happen as planned

To report progress and issues

Manage the rolling issues list

Organize and report at weekly progress meetings

## To escalate any issues as required

Either to the client team leader or ManTech President

Identify risks, potential impact and countermeasures

To maintain the appropriate records to manage progress against plan

Maintain time records and update the project plan

To ensure that the project remains in scope

Issue change orders for additional work requested outside of scope of the project plan

## **Technical Support**

ManTech is known for its quality support. We provide on-site, Internet and phone support. All of ManTech' Support and Training staff are certified by the publishers we represent.

Through the use of our web-based Desktop Streaming software, ManTech' Certified Support Consultants can demonstrate a procedure by allowing you to view their screen. In addition we can take control of your system to view and diagnose a support issue first hand, dramatically reducing the time required for problem resolution.

Many of our new clients come to us because they need support for their existing system. We provide support & maintenance services proactively on all of our business software applications. We stand ready to provide you professional, timely support that you expect and deserve.

ManTech offers the following options for technical support: Immediate Support, Desktop Streaming, and Non-Urgent Support.

## **Custom Development**

If your business has unique or unusual requirements, you often have to compromise: either change your business processes to fit the constraints imposed by your packaged software, or use custom-developed software which is costly and (most importantly) cannot be upgraded.

And of course, it usually turns out that the unique aspect of your business, the one that gives you a competitive edge, is the part that does not fit within the boundaries of the off-the-shelf solution.

All of ManTech solutions can be customized to meet your unique business requirements. Our programmers have a wide range of programming experience and the ability to deliver quality custom solutions. There is no limit to the level of customization we can do for you.

Whether you need many changes or just a few, we can handle the job for you. Call us for more information.

## Training

We offer a variety of onsite and classroom training options.

Our experienced instructors provide training on a wide variety of software operation and implementation topics. Having a thorough understanding of your system will make you more productive, more efficient and more satisfied with your software investment.

ManTech training services are created with the primary objective of making our customers successful in using our products. ManTech training courses empower customers to use ManTech solutions in ways that maximize the return on their investment.

Time is money -- that's why we come to you. By providing training on-site, you'll be able to minimize time and money spent traveling and ensures that the focus of the class is on your organization's specific business requirements and implementation details. On-site training provides your internal resources with the environment and data needed to conduct the class specific to your implementation.

## Software Upgrades

It is ManTech policy to ensure that all clients operate on the latest versions of the applications purchased. Publishers are constantly releasing software updates and upgrades which add new, advanced functionality and/or correct undocumented software issues.

ManTech maintains detailed client profiles which include all applications installed and at which levels as well as all customizations that have been made to the system.

It is our goal to ensure that all software upgrades are completed with a minimum of downtime and no loss of functionality.

Your business can benefit from new features and capabilities as they become available - and on your schedule. Contact ManTech at +974 - 44446748 or info@mantech-its.com to make sure your business operates using the latest technology.

# **IV. Products**

## Software

## E Accounting & Financial

Our industry-leading product lines offer deep financial functionality and superior usability. After all, we specialize in bringing powerful, insightful accounting, business management and fixed asset software solutions to mid-sized firms with between five and 1,000 plus employees. Integrations with Microsoft Office and the Internet, plus the ability to add productivity-enhancing modules as your company grows make our products the ideal solution for the ever-changing needs of today's companies.

As the backbone of your business management system, our accounting and finance applications help you track and analyze your business information, and interconnect with other business applications, improving productivity throughout your business.

Accounts	PayablesFixed Asset Accounting
Account	ReceivablesFixed Asset Inventory
Cash	ManagementReport Writing
General	LedgerMulticurrency Management
Bank	ReconciliationPurchase Order Processing
Payroll	Invoicing
Advanced	ConsolidationsJob Costing
Advanced	AllocationsBill of Materials

Our software solutions cover the following areas of accounting and finance:

**Purchasing** 

ManTech present all purchasing solutions to control your purchasing transactions... While our software program SMART will calculate all products cost in addition to extra cost which added on products till reached your stocks, such as (Transportation - Commission - Customs - Fine ....) and divided the total cost on products quantity, And present for you exactly every product land price ...

Also magnificent numbers of reports which you can through control your purchasing volumes...

Purchase		OrdersPurchase Items Inquiry
Purchase		OverheadsPurchase Items Cost
Close	Purchase	OrdersSupplier Purchases
Purchase	Order	Inquiry

Our software solutions cover the following areas of Purchasing:

## Sales

Sales Module gives flexibility to control your whole sales and consistent with all labor levels of Retail, Wholesale and projects. Also gives all the possibilities that make sales to Dick in utmost ease and convenience as Cash sale, credit sale, check and sale of all types of Visa and ATM cards, In addition to the program gives possibility of selling with all these tools in one operation. Now you can offer your customers price quotation and delivery note.

Cashier will enjoy all the ease and flexibility for the sales operations by the program without any trouble and the proportion of non-existent error.

Also the excellent reports that makes you good control in all operations, sales staff, sales of goods, the lying goods and quick sale goods. Through the service and adequate reports.

Our software solutions cover the following areas of Sales:

Sales	Pos Sales
Project	SalesClose Cashier Point
Return	SalesSales Posting

## Inventory

Mantech's enterprise data warehouse brings together all of your company's data into a single repository for a completely integrated, 360-degree view of your business -one version of the truth. Information from every level and facet of your organization - customer service, sales, marketing, finance, click stream data from the Web, partner and supplier data and much more can easily be mined, shared and, most importantly, used throughout the enterprise. Employees, including those closest to the customer, are empowered with the kind of knowledge that can help them make better decision, take better actions, and ultimately boost the bottom line.

Successful business relationships - with customers, partners, or suppliers - rely on the ability to make intelligent, sometimes critical decisions based on a complete, integrated view of the business. Today, with information available from a variety of data sources such as the Internet, call centers, information kiosks and more, businesses can get their fingers on the pulse of the company very quickly, provided their data is fresh, integrated and their systems perform amidst high utilization and voluminous work load. Mantech 's high-performance database, with its supporting tools, utilities and robust data mining capabilities, can give a company a huge competitive advantage by harnessing both their operational and historical detail data into a centralized data warehouse. Mantech 's expertise in building enterprise-wide data warehousing solutions coupled with our superior technology, allows our customers to measure their data warehousing investment in terms of operational efficiency and improved business value.

Mantech offers a variety of solutions in all the major industries. Mantech 's solutions include Data Warehousing, CRM, E-business, Financial Management, Profitability Analytics, Demand Chain Management and Supply Chain Intelligence.

With products for businesses in a wide range of industries, including both private and public companies, as well as nonprofit and government organizations, our diverse line of products are the ideal solution for the ever-changing needs in today's marketplace.

Store	ReceivePacking and Unpacking Items
Receive	ItemsUpdate Inventory Prices
Transfer	Items UOM Conversion Prices
Confirm	TransferPrint Items Barcode
Adjustment	AddPosting
Adjustment	SubItems Inquiry
Write	OffStore Items Stock Inquiry

Return

ReceiveCompany Items Stock Inquiry

## Hardware

- NCR RealPOS
- Time Machine
- Optical Scanners
- Barcode Printer
- Mobile Computer
- Tablet PC

# V. Clients

We measure our success by the success of our clients. Our comprehensive suite of integrated products and services enables organizations to realize dramatic and measurable benefits: Increased revenue and profits, improved productivity, increased levels of customer satisfaction, and a rapid return on investment.

More than 400 companies in Middle East have chosen Mantech as a strategic partner. That is because, when we enter into a partnership, we share a common goal - helping our clients to strengthen their position in the marketplace and achieve greater profitability. We provide the solutions, the experience, and the resources to help them achieve that goal.

Mantech has provided accounting and business management software expertise, and resources to assist companies in a broad range of industries including manufacturing / distribution, financial and business services, retail and wholesale and non-profit sector industries. We understand the unique business requirements of these industries and bring substantial expertise to the table.

We invite you to read our customer success stories to learn firsthand how Mantech has enabled companies to satisfy their customers anytime, anywhere, and through any sales or service channel.

- Qatar Steel Company
- Al Shulah Electrical Equipment (7 Locations)
- Al Rawnaq Co. (6 Locations)
- Al Kharashy Dental Clinic (3 Locations)
- Al Sahoo Co.
- Aqaba Grand Store (Jordan)
- Grand shopping (4 Locations)
- Federal Medical Co. (5 Locations)
- Dr.Bahiya Al Baker Pharmacy
- Dr. Adnan Medical Center Pharmacy
- Nouran Pharmacy
- Office System
- Kenoz Al Doha Contracting Co.
- Octagon International Co.
- Exceer Pharmacy
- Mumtaz Pharmacy
- Al Deera Pharmacy
- Dr.Hassan Abd Allah Policclinic
- Vinaldi Home Collection
- Al Shamal Complex
- Al Safwan Pharmacy
- Qatar Line Co.
- Gulf Network Co.
- HI Sport Co.

- Family Food Center
- Al Mishaal Electrical Co. (4 Locations)
- Doha Public Restaurants
- Al Wafi Event
- Food Palace (3 Locations)
- Nishan Real State
- Queen Pharmacy
- Iskan Group
- Al Sadd Ice Plant
- Dr. Layla Medical Center Pharmacy
- Al Raied Library
- Al Wadi Steel Company
- East Indian Company
- Village Trading Co. (VDC)
- Ibn Al Haytham Optics
- Al Balsam Pharmacy
- Ard Hamel El Misk
- Al Jufair Center
- Lavender Event Co.
- Projex Company
- Al Malaki Group (14 Locations)
- Beirut Optics
- Jewels Beauty SPA
- Plastic Surgery Center

# VI. Partners

### Partnership in Hardware and Software

ManTech has established strategic alliances with leading global solution providers to deliver tailored, optimal solutions for each business environment. Our professionals are certified to install, customize, support, and provide training on software solutions from each of these business partners, including:

- NCR
- Winjit technologies India
- Pi<sup>2</sup> for information innovation Jordan
- Flagship projects for mobile applications
- Transys Dubai

# VII. Why ManTech

1. Focus.

Some software resellers try to offer all products available. Though this can be appealing in the sales process, problems often surface down the road. We focus on two of the industry's top product lines, Smart Software (formerly Best Software), and Microsoft Business Solutions. This allows us to offer superior training and expertise to our clients.

2. One Stop Source.

Why deal with two, three or four companies when you can deal with one? Mantech provides all the services you need for a successful implementation tailored to your needs.

3. Depth of Resources.

Our consultants boast a wealth of practical field experience gained as controllers, accountants and information system analysts in a wide range of business environments. Our experienced staff can provide you with unparalleled operating system support, accounting application training and support, custom programming and modifications and third party software integration. Every member of our team is experienced, enthusiastic, well trained and committed to providing the best service possible to our customers.

### 4. Staying Power.

We have been in business since 2008. We continue to grow while our competitors are going out of business.

### 5. Excellence.

ManTech has always been one of Sage Software's top accounting software resellers. ManTech is proud to have been awarded the Sage Software Circle of Excellence.

### 6. Development/Integration Capabilities.

Did you know that not all value added resellers have development capabilities? When they cannot customize or integrate your solution, they need to involve a subcontractor. As a result, they cannot completely control the outcome. ManTech is among an elite group of resellers qualified to be Source Code Authorized, which means that we can customize your solution to fit your exact business needs and preferences. Our developers can tailor applications to meet your company's needs today or in the future, as your business grows.

#### 7. Extensive Client Base.

The proof is in the numbers! ManTech supports hundreds of installations of Sage Software, Microsoft Business Solutions, representing hundreds of users. ManTech is proud of the companies it serves.

#### 8. Training.

No crowded classes or working at someone else's pace; ManTech trains on site with your data so you get the customized attention you need.

#### 9. Outstanding Support.

It is critical that your business systems operate smoothly at all times. At ManTech, every phone call is answered by a live person and is immediately routed to an experienced consultant for timely resolution. In addition, ManTech provides web based tools for submission of support issues as well as tracking status of existing cases. We will be there for you when you need us.

### 10. Experience You Can Count On.

The proper selection of a consulting organization can make the difference between a successful or a marginal implementation. We have been developing our expertise since 1995, and we continue to maintain the same enthusiasm and commitment to satisfying our customers as we did on day one. ManTech will partner with you to meet today's objectives and as well as tomorrow's visions.